



# Managing for Success: Practical Advice for Managers

*Mr Steven R. Smith*

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# Managing for Success: Practical Advice for Managers

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**Managing for Success: Practical Advice for Managers** Mr Steven R. Smith  
**YOU TOO CAN BECOME A SUCCESSFUL MANAGER or SUPERVISOR!**  
*Practical Advice on Performing Your Most Important Duties and Responsibilities*

This, concise, 150-page guide is for readers who want to learn what they *really* should be doing as managers of people and departments- and *how* to do it. It includes the best ideas I have discovered and applied throughout my 42-year career spanning 15 companies of all sizes.

Most of us never receive the training needed to become really good managers; but this book helps fill that void by providing advice on how to handle your most important duties and responsibilities.

Included are chapters on how to manage your department, individual employees and even your boss. Take a moment to review the table of contents inside the book to see all that is covered including how to hire, motivate, enrich jobs, set goals, delegate, coach, make decisions, conduct performance reviews, hold staff meetings, build trust, and much more.

Like you, I also was not trained to be a manager- I got thrown in cold turkey! But I learned how to manage through a lot of reading, studying, trial and error. It would have been much easier if I had a book like this early in my management career. But, *YOU* can have it!

For a small price you can benefit from my experience, knowledge and advice. If you study and apply the practical advice in this guide, you can jump-start your successful career as a manager or supervisor. Don't wait. Buy it now!

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